



Title of Job Director Cafe Operations

LOCATION: NYC Metro

Posted: January 2009

SUMMARY:

A large Multi unit, national company seeks a successful and hands on Director of Café Operations to help grow and manage its cafes throughout the Tri-State area. This position is based at Corporate located in the heart of Manhattan. This opportunity requires an individual with a strong multi-unit, multi state operational background within the fast casual, or QSR industry, with a track record of significant accomplishments. This is an established, profitable operation that is looking to take its organization to a higher level of growth, sophistication, and performance.

RESPONSIBILITIES:

- Works with the executive leadership team to grow the company beyond current unit, locations, and brand levels.
- Provides the vision and supporting direction to achieve corporate initiatives and profitability goals.
- Identifies corporate operational and financial opportunities to positively impact future growth.
- Plays a central role for organizing, planning, and developing all brands beyond current levels.
- Establishes a unified vision for all brands and corporate initiatives.
- Oversees 40-50 stores within the Tri-state area.
- Develops strong partnerships and fosters accountability within all levels of the organization.
- Has successfully develop and mentored people throughout their career
- Provide leadership, guidance and counseling to management and staff.
- Monitor restaurant performance and help the management team develop corrective action plans when problem areas are identified.
- Assist managers in the selection and training of staff, conduct annual management reviews.
- Ensure successful openings of new restaurants through leadership and operations support.
- Ensure quality innovative cuisine is continuously developed and consistently maintained.
- Delivers revenues and profits by developing, marketing, financing, and providing appealing restaurant service; managing staff.

REQUIREMENTS:

- 10+ years experience in a leadership role with strong restaurant companies.
- Track record of growing a brand from its infancy stage to a 300+ unit presence.
- 3-5 yrs of senior level operations experiences for a multi-brand, multi-concept, national and international restaurant company.
- Strong entrepreneurial background, and viable franchise relationship exposures.
- Team-builder, strategic and passionate about food.
- Demonstrates knowledge of corporate standards, leadership skills, and strategic thinking.

EDUCATION: A Bachelor's degree. An MBA is a plus.

SALARY: \$140K - \$160K base plus bonuses

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