



**JOB TITLE: President/COO**

**LOCATION:** Southern California

**Posted:** July, 2008

**SUMMARY:**

The President/COO will be responsible for the execution and profitability of all operations, as well as be an integral member for setting the strategic vision, direction and execution of all corporate and franchised initiatives. The President/COO will foster a team building environment necessary to grow the organization from its current state of 20+ units towards the 100+ unit mark. The President/COO will provide the overall leadership for setting growth initiatives and will continue to foster corporate and franchise development initiatives throughout the region.

**RESPONSIBILITIES:**

- Works with the executive leadership team to grow the company beyond current unit, location, and brand levels.
- Provides the vision and supporting direction to achieve corporate initiatives and profitability goals.
- Grow the existing Franchise Program beyond its current levels for all brands and concepts.
- Identifies corporate operational and financial opportunities to positively impact future growth.
- Plays a central role for organizing, planning, and developing all brands beyond current levels.
- Establishes a unified vision for all brands and corporate initiatives.
- Develops strong partnerships and fosters accountability for all direct reports.

**REQUIREMENTS:**

- 10+ years experience in a leadership role with strong restaurant companies.
- Bi-lingual preferred.
- Track record of growing a brand from its infancy stage to a 200+ unit presence.
- 3-5 yrs of senior level operations experiences for a multi-brand, multi-concept, national and international restaurant company.
- Strong entrepreneurial background, and viable franchise relationship exposures.
- Team-builder, strategic and passionate about food.
- Demonstrates knowledge of corporate standards, leadership skills, and strategic thinking.

**EDUCATION:**

- Bachelors Degree, MBA a plus

**SALARY:**

\$200K - \$300K base salary, plus bonus.

**Consultant(s): Bob Gershberg / David Ulrich**

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