



**JOB TITLE: REGIONAL OPERATIONS DIRECTOR**

**SUMMARY:** A leading national fast-casual restaurant company is seeking a **Regional Operations Director** to provide day-to-day leadership and vision to the field to drive the growth of a region that has approximately **70 corporate stores**.

**LOCATION:** Region covers Upper Midwest and part of PA. Location is negotiable. Chicago is ideal. Frequent travel.

**ABOUT THIS COMPANY:**

- The dominant operator in its segment.
- Publicly traded; over 500 stores and growing.
- Quality of life: stores aren't open late.

**SUMMARY OF ESSENTIAL JOB FUNCTIONS**

- Motivate, mentor, and lead a high-performance team of multi-unit managers.
- Develop processes to drive region and address growth strategies to achieve sales, profitability, cash flow, and business goals and objectives.
- Provide the leadership, management, and vision to the day-to-day restaurant operations.
- Ensure consistency and standards are maintained in the region's restaurant operations and cross-regionally.
- Guide projects through to completion in a disciplined manner, establish infrastructure for evaluating success and drive change based on analytics.
- Provide data, analysis and reports to the VP on the operating condition of the field.
- Ensure team interaction with internal and external contacts is appropriate and result driven
- Attract, recruit and retain required members of the Operations team as necessary.

**COMPENSATION:** Competitive base salary, results-based bonus targeted at 25%, car allowance; medical, dental, vision insurance; 401K, life insurance, vacation

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