



JOB TITLE: VP Operations

LOCATION: Southeast

Posted: Dec, 07

SUMMARY: Privately held 50 + unit casual dining growth chain looking for a dynamic VP Operations/leader to operate and grow the brand through strategic consolidation and franchising.

RESPONSIBILITIES: The VP Operations has full operating authority for all existing and future restaurants. Participation is required for financial/operational reviews with the CEO on a regular basis. Responsibilities include: building a superstar team, training of staffs, execution of concept, development and achievement of budgets, proper quality staffing of management and hourly employees, purchasing, human resource activities, and marketing direction.

- Participate in formulation and administration of company policies and development of long range goals with clear objectives.
- Develop and recommend overall corporate operations policy within the Operations Department.
- Define and recommend objectives within each operating division. Develop specific short-term and long-term plans, with appropriate budget requests and financial estimates.
- Review operations performance against company standards. Formulate plan to meet standards if necessary.
- Ensure that overall food and payroll costs are met, and develop and implement plan to meet goals if needed.
- Develop plans for new operating procedures to meet the company goals.
- Identify training needs and initiate development of Regional Directors and Area Supervisors. Recommend effective personnel action.
- Ensure that overall company financial targets are met. Recommend and implement a plan of action if needed.

REQUIREMENTS: 10 to 15 years of experience managing the operations of an operating division of a restaurant chain with the management of multi-unit directors. 5-7 years of which in an executive leadership capacity. Steakhouse experience a plus.

Previously directed the operations of a chain or emerging growth company with at least 40 units. Has worked at a strategic level in a restaurant organization. Stable employment history.

EDUCATION: Bachelors Degree Preferred

SALARY: \$150k+ + + , auto, benefits and substantive incentive bonus program

Consultant: Bob Gershberg

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