



Title of Job

LOCATION: Baltimore, MD

Posted: June 07

SUMMARY: Enable brand growth by coaching and counseling franchisees around Company's Development Systems and Brand Image in execution of the Strategic Market Plan.

RESPONSIBILITIES: -Primarily responsible for the successful site selection and development of profitable new QSR units that meet or exceed sales volume, profitability and market penetration requirements across brand categories.
-Identifies potential for expansion to other brands within our portfolio and relocation sites to maximize trade area potential. Develops and maintains a working relationship with franchisees including marketing and development consultation and training of franchisees

REQUIREMENTS: -Must possess real estate site evaluation and selection experience typically acquired by 5+ years experience in commercial real estate management in a multi-unit restaurant or retail environment

-Experience developing sites working with independent franchisees preferred.
-Must also possess demonstrated judgement, project management, business acumen, interpersonal, leadership and influencing skills.

EDUCATION: -Bachelors degree required.

LANGUAGES: N/A

SALARY: \$110k + + +

Consultant: Bob Gershberg

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Dick Wray shall provide equal employment opportunity to all qualified candidates, and will refer candidates without regard to race, color, religion, national origin, sex, age, disability, veteran candidates without regard to race, color, religion, national origin, sex, age, disability, veteran status or any other legally protected basis. Dick Wray shall comply with all applicable laws, rules and regulations in the performance of duties pursuant to this Agreement, including but not limited to, Title VII of the Civil Rights Act, the Age Discrimination in Employment Act, the Americans with Disabilities Act, and state and local anti-discrimination laws to the extent applicable.