



Title of Job: Purchasing Director Latin America

LOCATION: South Florida

Posted: 3/1/07

SUMMARY:

This position is responsible for ensuring supply at the lowest possible cost, satisfying all quality requirements and enabling the Company to maintain a competitive position in the QSR market place. Orchestrate supplier product development while balancing the current supply lines and constantly monitoring/controlling product cost reduction.

- Identify supply constraints to the Strategic Plan, and define solving program.
- Lead and support a SCM team to become an advocate for change, technologically competent, creative and transformational.

RESPONSIBILITIES:

1. Strategic Sourcing / Financial Impact- (40%)

- a. Redesign production and distribution processes within direct and indirect suppliers.
- b. Establish hedging schemes to reduce volatility in commodity prices.
- c. Look for synergism between suppliers through "maquila" and/or alliances schemes.
- d. Identify Supply constraints, research markets and define regional sourcing strategies.
- e. Promote development of complementary projects between regional markets.

2. Supplier and Product Development - (20%)

- a. Manage and support a strategic suppliers' development plan.
- b. Enhancement of synergistic activity and forging of the strategic alliances.
- c. Supplier guidance and introductions for existing items.
- d. Product ideation for new items/vendors.
- e. New item/vendor production schedules.
- f. Supply contingency plans for new items/vendors.

3. Supply Chain Administration- (20%)

- a. Ensure that the Supply Chain team is adequately positioned to execute the sourcing arrangements and thereby ensuring product availability.
- b. Ensure that all new suppliers are adequately trained to execute within our distribution system.
- c. Ensure that all sourcing arrangements comply with purchasing policies.

4. Supply Chain Administrative Activities- (20%)

- a. Lead and support the team culture.
- b. Lead the team to become an advocate for change, who must be technologically competent and utilize creativity to contribute to the overall success of the procurement effort.
- c. Promote Supply Chain Management best practices.
- d. Support personnel to become transformational.
- e. Hire, develop and lead a group of purchasing managers in the LAC region

REQUIREMENTS:

- Experience in restaurant industry (8 years)
- Experience in strategic sourcing or supply chain management (10 years).
- Strong capabilities for negotiating, communication and personal relationships.

- Clear understanding of the business as a whole and systemic approach to problem solving.
- Leadership and Team Effectiveness.
- Strong capabilities for recognizing challenges and opportunities in the organization, and be able to implement them through internal and external alliances.

EDUCATION:

- Degree in Engineering or Finance.
- Master Degree preferred

LANGUAGES: English & Spanish..... Portuguese a plus

SALARY: \$120,000 + + +

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