



JOB TITLE: Chief Operating Officer

LOCATION: Upper Mid-west

Posted: Nov. 1, 2006

SUMMARY The COO has overall responsibility for the operations of both the restaurant and concept divisions. This includes the planning, organizing, direction and control of both divisions. They are responsible for ensuring that both divisions maintain company standards for food quality, service, sales growth, and profit margins. The COO is also responsible for ensuring that the two divisions meet company financial targets, including food and payroll costs. Other duties may be assigned.

ESSENTIAL DUTIES AND RESPONSIBILITIES include the following.

- Participate in formulation and administration of company policies and development of long range goals with clear objectives.
- Develop and recommend overall corporate operations policy within the Operations Department.
- Define and recommend objectives within each operating division. Develop specific short-term and long-term plans, with appropriate budget requests and financial estimates.
- Review operations performance against company standards. Formulate plan to meet standards if necessary.
- Ensure that overall food and payroll costs are met, and develop and implement plan to meet goals if needed.
- Develop plans for new operating procedures to meet the company goals.
- Identify training needs and initiate development of Regional Directors and Area Supervisors. Recommend effective personnel action.

Ensure that overall company financial targets are met. Recommend and implement a plan of action if needed.

REQUIREMENTS: five to seven years in corporate position

EDUCATION: College degree

.LANGUAGES: N/A

SALARY: \$225,000 to 250,000 plus

Consultant: Dick Wray

Voice: 800-525-WRAY (9729) **email:** dick.wray@dickwray.com

Dick Wray shall provide equal employment opportunity to all qualified candidates, and will refer candidates without regard to race, color, religion, national origin, sex, age, disability, veteran candidates without regard to race, color,

religion, national origin, sex, age, disability, veteran status or any other legally protected basis. Dick Wray shall comply with all applicable laws, rules and regulations in the performance of duties pursuant to this Agreement, including but not limited to, Title VII of the Civil Rights Act, the Age Discrimination in Employment Act, the Americans with Disabilities Act, and state and local anti-discrimination laws to the extent applicable.