



JOB TITLE: Chief Operating Officer

LOCATION: South

Posted: Nov 1, 2006

SUMMARY: The COO will be responsible for the execution and profitability of all operations for this high end multi-state, multi-unit fast casual concept. An integral part of senior leadership, the COO will help grow the concept, facilitate an IPO, and develop a franchising program and grow the brand nationally.

RESPONSIBILITIES:

- Works in partnership with CEO to achieve overall company goals for sales, gross margins and controllable expenses.
- Plays a central role in coordinating the Company's resources in Operations and Training to support company initiatives.
- Identifies personnel and staffing issues for long-term success of the restaurants.
- Establishes strong partnership and fosters accountability for results with all direct reports.
- Interacts with the CEO and Board with regard to overall operational and strategic direction of the company.
- Identifies new business opportunities.
- Acts as a liaison between Corporate Executive Team and Field team and communicates to ensure that organizational needs are met.
- Establishes and maintains operating budgets for the company

REQUIREMENTS: 10 years experience in a leadership role with strong restaurant companies. Quick Casual exposure preferred. Must have experience growing a brand, entrepreneurial background, and viable franchise relationship exposure. Team-builder, strategic and passionate about food.

EDUCATION: Minimum Bachelors

LANGUAGES: N/A

SALARY: \$175k-\$220k +++++

Consultant: Bob Gershberg

Voice: 888-929-9729 **email:** bob.gershberg@dickwray.com

Dick Wray shall provide equal employment opportunity to all qualified candidates, and will refer candidates without regard to race, color, religion, national origin, sex, age, disability, veteran candidates without regard to race, color, religion, national origin, sex, age, disability, veteran status or any other legally protected basis. Dick Wray shall comply with all applicable laws, rules and regulations in the performance of duties pursuant to this Agreement, including but not limited to, Title VII of the Civil Rights Act, the Age Discrimination in Employment Act, the Americans with Disabilities Act, and state and local anti-discrimination laws to the extent applicable.