

Job Posting



From the desk of Rebecca Patt · (612) 354-7400 · rebecca.patt@wraysearch.com

Director of Business Development

SUMMARY: [Wray Executive Search](#) is pleased to announce a new search for a Director of Business Development.

Our client is a growing, highly-acclaimed restaurant and food service company focused on building its business of operating fine restaurants and contract food service in nontraditional venues.

The Director of Business Development will serve as chief catalyst for developing long-term business with new key accounts.

LOCATION: West Coast

YOUR STRENGTHS:

- A proven track record of successfully growing food service contracts.
- Experience and contacts for developing business in nontraditional locations such as sports and entertainment venues, corporate centers, and/or airports and transportation centers.
- Confidence, desire, and drive to play key role in growing the company. Aggressive go-getter attitude with ability to hit the ground running.
- Stellar presentation and communication skills that give you an edge on the competition.
- Passion for inspired cuisine.

WHAT'S IN IT FOR YOU:

- Opportunity to make huge impact in a highly visible role inside and outside the company.
- An entrepreneurial, creative environment of high standards that attracts huge talent.
- An experienced, skilled senior team of respected restaurant industry leaders.
- Spectacular food and hospitality.
- Competitive base salary, lucrative bonus incentive, and other benefits including and not limited to car allowance, health insurance, 401k with company matching, and relocation assistance.

If you match the above profile, please email resume to rebecca.patt@wraysearch.com. Information will be held in strict confidence. Referrals are truly appreciated.

Rebecca Patt
Wray Executive Search
Tel: 612.354.7400
rebecca.patt@wraysearch.com
www.wraysearch.com
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