

# Job Posting



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## TITLE: Area Director

**LOCATION:** Philadelphia, PA

**SUMMARY:** Excellent opportunity for a proven restaurant multi-unit operator to provide superior hospitality, operations excellence, leadership and financial success.

### QUALIFICATIONS:

- 5 years of experience in a multi unit position.
- College Degree in hospitality preferred.
- Operations experience with full P&L responsibility required.
- Exceptional track record in consistently leading and driving a team to deliver results.
- Possesses strong leadership, organizational, communication, analytical and problem solving skills with a proven track record in a customer service environment.
- Knowledge of and passion for food.
- Strong assessment and selection skills.
- Sense of urgency and positive attitude.
- Technically proficient (MS Office Suite)

### RESPONSIBILITIES:

- Drives company's vision to be an industry leader.
- Financial ownership for growing business through increased sales, controls & maximizing margins on short and long term plans, and P&L.
- Attracts, retains and develops a superior team of managers. Empower General Managers through continual teaching and learning.
- Provides open communication among all levels of company's - customers, team members and vendors.
- Motivates and inspires teams to high performance and friendly, responsive hospitality.
- Supports company policies and procedures and ensures compliance with state and local legal requirements.
- Clearly defines and communicates expectations and maintains focus on desired outcomes.
- Provides support and direction to the Cafe Management team to ensure all controllable operating expense goals are achieved.
- Interacts and partners with Support Center team members to solve problems, address obstacles and move the district forward.
- Sets goals with café managers; conducts performance evaluations and skills assessments; creates career development plans, and prepares succession plans for development.

Please email resume to [Rebecca.patt@wraysearch.com](mailto:Rebecca.patt@wraysearch.com)

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